



Machias Bay Area Chamber of Commerce

# The Bay Today

September 2009

## Upcoming Events:

- 9/25 - 9/26 - Destination: Washington County : 2009 and Beyond, Business Expo - Lee Pellon Ctr. Machias 5:00pm Friday
- 10/6 - 8:30-10:30am - Business to Business Collaboration Workshop - Machias Career Center
- Rotary meets every Tuesday at 5:30pm at the Blue Bird Ranch Restaurant. Everyone Welcome!

## CHANGE OF DATE FOR BUSINESS TO BUSINESS COLLABORATION WORKSHOP

The MBACC workshop, Business to Business Collaboration which was previously scheduled for September 29th has been changed to Tuesday, October 6, 2009. See more information on page three.

UMM Celebrates Homecoming on September 25th, 26th, and 27th



## Destination: Washington County 2009 and Beyond

Alternative Energy and Telecommunications Expo

On September 25th and 26th, 2009 the Washington County Expo comes to Machias. After many years in Calais at Washington County Community College, the organizers have moved the Expo to the Lee/Pellon

Center on Main Street in Machias. The theme this year is energy and telecommunications now and in the future. The Expo has two goals: that of introducing residents and visitors to the newest technologies in the fields of alternative energy and telecommunications. In order to achieve those goals, the Destination Team, made up of the Machias Bay Area Chamber of Commerce, The Town of Machias, Sunrise County Economic Council, Axiom Technologies, Washington County Council on Governments, and Northwestern Mutual Financial Network have included many alternative energy and telecommunication companies in the Expo.

The Expo begins at 5:00pm on Friday, September 25th with a reception at the Lee/Pellon Center. Admission is \$5.00 and includes hors d'oeuvres and a keynote address from Paul Gaynor, CEO of First Wind.

On Saturday, the Expo will feature many vendor booths with demonstration throughout the day at the Lee/Pellon Center, and workshops beginning at 8:30am at the University of Maine, Machias. The workshop topics are: Exploring the Virtual World of eXtension, Pricing Your Products for Profit, and Funding Your Business.

For more information on the Expo, go to their website at: [www.destinationWC.org](http://www.destinationWC.org). or call the Chamber at 255-4402.

Have an upcoming event that would interest our membership? Please call, fax or email us ASAP.

**MBACC Will  
Not Be  
Holding a  
Business After  
Hours in  
October**

## Business After Hours

### **Sunrise County Economic Council Hosted Business After Hours in July**

On Thursday, July 23rd, Sunrise County Economic Council hosted the Chamber's Business After Hours at their office on Stackpole Drive. The staff and board of SCEC were on hand to familiarize those in attendance to the many services and business partners available to local organizations. The BAH was very well attended and refreshments were served.



**MBACC Will  
Not Be Holding  
a Lunch and  
Learn in  
October**

## Lunch and Learn

RH Foster sponsored the September Lunch and Learn held at the Bluebird Ranch Restaurant on Thursday, September 10th at noon. Ron Pasqual of RH Foster spoke about home energy audits and things the general public can do to save energy.

### **IRS Features Recovery Tax Credits on YouTube, iTunes**

Augusta...The Internal Revenue Service announced the availability of video and audio products to help taxpayers take full advantage of the 2009 tax provisions in the American Recovery and Reinvestment Act.

The IRS has launched a YouTube video site and an iTunes podcast site to better serve taxpayers.

People can visit the video site at [www.youtube.com/irsvideos](http://www.youtube.com/irsvideos) to view information about the Recovery, tax tips and how-to videos. These videos will be in English, Spanish, American Sign Language and other languages.

The YouTube focus will be on the provisions of the American Recovery and Reinvestment Act. Videos will highlight the \$8,000 first-time homebuyer's credit for those who purchase a house this year, the sales or excise tax deduction on new car purchases and the expanded credits for education and energy conservation.

The IRS YouTube channel will debut with seven Recovery videos in English and ASL and eight in

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Spanish. Also, included will be a video on using the IRS Withholding Calculator. Many workers received the Making Work Pay tax credit in April through their tax withholding at work. However, people who have more than one job or working spouses should especially check their withholding to ensure neither too much nor too little is being withheld. People can use the calculator to help determine if they should make adjustments.

People can visit the audio site at [iTunes](#) to listen to IRS podcasts about ARRA tax credits. People without an iTunes account can hear those same podcasts, in English and Spanish, on IRS.gov's [Multimedia Center](#).

**Office Space Available**  
**85 Main St, Suite 3**  
**1160 sq. feet**  
**3 offices, 2 full baths**  
**Electric, Water, Heat & Plowing Included**  
**255-3555**

## Business to Business Collaboration MBACC's Workshop Series

The next training presented by MBACC as part of our Workshop Series will be held **October 6, 2009** from **8:30-10:30am** at the **Machias Career Center** on Prescott Drive in Machias. The cost is \$10 for members of any Washington County Chamber, and \$15 for prospective members. **Pre-registration is required by 9/25/09** and businesses from around Washington County are encouraged to participate.

### About the Workshop

Collaboration enables two or more businesses to create buying and selling advantages greater than would be possible when a business transacts alone. Businesses collaborate in order to combine complementary product and service offerings, to realize lower supply costs, and to promote and provide a seamless customer experience.

In this workshop we'll talk about your ideas and experiences with collaboration while using a fictional collaboration to learn how to protect your collaborative relationships, how to anticipate what you'll need to include in your collaboration agreements, and how to reduce risk.

### About the Presenter

**Elizabeth Sprague** has been the Small Business Coordinator for Washington County at Downeast Business Alliance (DBA) since 2006 where she teaches the Incubator Without Walls series, counsels micro-enterprise businesses, and works on infrastructure improvements to encourage growth in local food production and value-added food manufacturing. Before joining DBA Elizabeth was a project manager for a major business start up at Kemper Insurance and was a business analyst for Kemper's corporate re-engineering effort.

Since 1996 Downeast Business Alliance has worked to promote micro-enterprise in eastern Maine through their innovative Incubator Without Walls (IWW) series. Over 400 businesses have complete IWW and more than 600 jobs have been created. Over sixty percent of businesses completing IWW are still in operation - double the success rate of small business nationally. DBA is offering an advanced IWW series this fall in Machias.

**For More Information or to Register Contact the Chamber at 255-4402 or email: [info@machiaschamber.org](mailto:info@machiaschamber.org).**

**BONUS: A contest announcement will be made at this workshop which will give participants a chance to win \$150 in free advertising (MBACC members) or free MBACC membership for a year (prospective members).**

## First Annual Cool Congress Community-Based Approaches to Energy and Climate Change

**October 3, 2009**

Maine Partners for Cool Communities' Cool Congress will bring together committed citizen activists and municipal leaders from over 50 communities around the state to collaborate and learn from one another's experiences reducing global warming pollution in their local communities.

The Congress will feature national and state speakers, panel discussions, practical workshops, networking and exchanging ideas, all designed to inspire and educate existing and emerging Cool Teams and community leaders about current technologies in energy efficiency, renewable energy and sustainable transportation as well as valuable funding sources for community and municipal projects.

And the Cool Congress will employ **interactive television technology** at all three University of Maine sites in order to reduce greenhouse gas emissions!

For more information visit [www.coolmaine.org](http://www.coolmaine.org).

The Congress takes place at the University of Maine, Augusta with ITV presentations at University of Maine, Machias and Presque Isle.

## Cobscook Community Learning Center Celebrates Its 10th Anniversary

During the week of September 28th through October 3rd, CCLC will be celebrating its 10th Anniversary with many exciting activities. From stewardship day to hikes and paddles and day long concerts, CCLC is the place to be! For more information call them at 733-2233 or visit their website at [www.cclc.org](http://www.cclc.org).

**See You There!**

## Membership Has Its Privileges... 2009

Please join with us in building the best chamber in Washington County.  
Supporting local businesses by buying local, keeps the green in Washington County.  
MBACC is committed to our business community.

### Vision:

We are a highly involved and respected Chamber of Commerce dedicated to building strong relationships throughout our community.

### Mission:

The Machias Bay Area Chamber of Commerce's mission is to provide leadership for a healthy and vibrant business environment and to encourage responsible economic growth which respects Washington County's quality of life.

MBACC would like to thank the following businesses for renewing their membership:

### Thank You For Your Support

Roque Bluffs Community Chapel, Laurel Robinson Editorial Services, Centre Street Congregational Church, BBS Lobsters, Robert and Mary's Place, Acadia Lock, Varney Agency, Aramark, Fundy Bay Printing, Bluebird Motel, R. H Foster, Down East Credit Union, Blue Butterfly B and B, American Legion Post #9, Dunkin Donuts, The Steeple People, Blueberry Patch Motel and Cabins, Machias Auto Parts, Dale Richardson and Son, Bar Harbor Bank and Trust, Columbia Falls Pottery, Ellsworth Building Supply, Eastland Realty, Mark Wright Construction/Disposal, Dr. and Mrs. Francis Schumann, Paper Talks Magazine, Monica's Chocolates, Machias Motor Inn, Harbor House on Sawyer Cove, Margaretta Motel, Subway, Sunrise Canoe and Kayak, Heathside Builders, Look's Gourmet Foods, Jonesboro Union Church, Machias Laundry, Sunrise Senior College, Peacock House B and B, Maine Blackfly Breeders Association, Downeast Coastal Press, Coast of Maine General Contractors, Helen's Restaurant, Gray's Concrete, Discover Magazine, and **Axiom Technologies**.

### Meet Our Newest Members

***Antique and Gift Shop at the Talbot House Inn***, Liz Henry, Route One, East Machias, 207-217-2620. Antiques and gifts

***Carter Enterprises***, Joan and Robert Carter, P O Box 242, Machias, 255-8584. Rental properties.

***Harbor Homes of Maine***, Wesley Graham, Route One, Machias, 255-3403. Construction and modular homes.

***Robinson's Cottages***, Jim and Gladys Robinson, 231 King Street, Edmunds, 726-9546. Sporting and vacation cabin rentals on the Dennysville River and Cathance Lake.

***The Christopher Group, LLC***, Dan Martinson, 88 Carver Lane, Addison, 497-3008, Real Estate Brokerage.

*Stop by and welcome our newest members!*

## INFORMATION

### Coming Events

The following websites are great resources for seminars, trainings, coming events, and things to do.  
[www.ceimaine.org/workshops/](http://www.ceimaine.org/workshops/)      [www.culturepass.net](http://www.culturepass.net)      [www.mainetourism.com](http://www.mainetourism.com)  
 Many on-line seminars, free of charge

The latest edition of the **Social Security Update** is posted online.

You can read the newsletter in its entirety by going to [www.socialsecurity.gov/newsletter](http://www.socialsecurity.gov/newsletter).

### Porter Memorial Library Presents

#### PHOTOGRAPHS ON ALUMINUM BY JENNA ROZELLE

Shimmering images of wild and botanical life reflecting the seasonal changes as experienced in Roque Bluffs, are the featured works in Jenna Rozelle's striking *Photographs on Aluminum* on display now at Porter Memorial Library in Machias.

Each image is printed with archival inkjet ink onto a cut sheet of aluminum treated with an emulsion on the printable face. Rozelle began experimenting with inkjet aluminum while looking for a photographic result that would capture both light and movement. Rozelle coats the printed images with protective varnish and mounts them on Masonite. As a result, her photographs are suitable for most indoor environments, and are protected from ultraviolet and dust damage.

Most of the images in the exhibit at Porter Memorial Library are the product of Rozelle's first year in Roque Bluffs. Her photographs of more urban focus were taken during the past 3 years, before Rozelle moved Downeast. She revisited these earlier photographs when she began to print on aluminum, feeling certain that with this particular medium, she could reveal motion—formerly unnoticed—to the viewer.

Visit Rozelle's exhibit during library hours, Tuesday-Friday 12 noon to 6pm, and Saturdays 10am to 2pm. Porter Memorial Library is located at 92 Court Street in Machias and displays the work of local artists through its Arts and Crafts Series. For more on the series email [librarian@porter.lib.me.us](mailto:librarian@porter.lib.me.us).

### Washington County: One Community's Economic Focus Team Presents

#### Fundraising Expo: Think Local First

Promote Your Business Locally and Increase Your Profits!

Do you manufacture a product or provide a service in Washington County? If so, we want your business to be involved with linking schools and other fundraising organizations with local businesses to build a stronger economy and healthier Washington County.

Publicize your business locally, support local fundraising and increase the economy in Washington County!

#### Think Local First!

Join us this October 29, 2009, 10:00am—1:00pm in Machias and February in Calais. We will bring together businesses, organizations, school districts, and faith based organizations to learn how they can promote local business by using local products as fundraising items.

For More Information Contact:  
Washington County: One Community  
P O Box 679, Machias, Maine 04654  
(207) 255-3741  
[www.washingtoncountymaine.com](http://www.washingtoncountymaine.com)

### Fundy Chapter, Audubon Society

**Board Meetings:** Third Wednesday, every other month, at 9:00am in the CCLC Main Building. October 21, December 16

# COMING EVENTS

## DECH Calendar of Events

August—September-October

### My Medications...My Safety

Brown Bag Seminars

October 8 at 12:00pm, Down East Community Hospital, Machias

The seminars will be presented by Frederic Lapitinsky, Director of Pharmacy at Down East Community Hospital pharmacist. The talk will teach attendees about common medication errors and drug interactions, as well as ways to prevent medication errors from occurring. According to the FDA, between 30 and 50 percent of people using medicine are not using them exactly as prescribed. One of the biggest reasons is lack of information. Participants are encouraged to bring all of their medications in a "brown bag" to have the pharmacist review their medications. Refreshments will be provided. Advanced registration is required. To register for a seminar, call 255-0244.

Continued from previous column The *From Recipe to Market: Cashing in on Value-Added Opportunities* workshop series will provide an overview of what is involved in taking a specialty food product to market. Participants will learn about licensing, how to prepare and package their food product safely, to access potential profits, and discover some of the resources available to support them in business development. Participants must have a specific food product or recipe in mind and are expected to attend all sessions. *This program is for individuals currently operating a value-added business or those seriously considering one.* Light snacks and refreshments will be provided. A completed application form must be returned to the Washington County Cooperative Extension office by **Thursday, October 15<sup>th</sup>** to reserve a place. This program is available free of charge thanks to the generous support of the Maine Coast Heritage Trust. <http://www.umext.maine.edu/washington/recipe2market09.htm>.

### Upcoming Workshops From Washington County Cooperative Extension Service

**Free Business Counseling** – Aspiring or current business owners can receive free advice about starting, expanding or improving a business. Call Washington County Cooperative Extension at 255-3345 or 1800-287-1542 to schedule a free appointment. To view the schedule, click on <http://www.umext.maine.edu/washington/washingtonbusinessconsults.htm>.

### From Recipe to Market: Cashing in on Value-Added Opportunities

October 29, November 5, 12 and 19

6:00 – 9:00 pm

University of Maine at Machias  
Science Building, Room 102

Your friends and family rave about your homemade chowder, ice cream, fudge, or other special food product. They say you should sell it and make a fortune. You wonder if they're right, and if you have the drive and personality to run a business.

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**Thursday, October 29, 2009**  
**6:00 – 8:00 PM**

### Are You an Entrepreneur and What is Involved?

Louis V. Bassano, Extension Educator and Beth Calder, Food Science Specialist, UMaine Extension will explore issues involved in being a food entrepreneur.

Watch for more trainings next month.

### MBACC and The Beehive Collective to Sponsor Trick or Treat Down Main Street

Watch for news on the festivities planned for the Halloween season in Machias. A Harvest Festival, trick or treating, and dances are just a few of the activities being "brewed" by the Chamber and the Beehive Collective. If you have ideas or want to be involved, let us know at 255-4402. Remember Halloween is on Saturday this year.

# September 2009

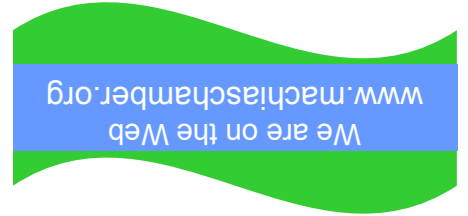
SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3	4	5
6	7	8 Rotary 5:30pm Bluebird Rest	9	10	11	12
13	14	15 Rotary 5:30p -7pm Bluebird Rest	16 Smart En- ergy Forum 6:30pm—CCLC	17 Smart Energy Forum Noon-28 Center St, Machias	18	19 Roque Bluffs Chapel Fish Chow- der 4:30pm
20	21	22 Rotary 5:30p Bluebird Rest	23	24	25 <b>Bus. Expo 5:00pm</b>	26 Business Expo - Lee Pellon Cent.
27	28	29 Rotary 5:30p Bluebird Rest.	30			

# October 2009

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5	6 Rotary 5:30p Bluebird Rest	7	8	9	10
11	12	13 5:30p Rotary Bluebird Rest	14	15	16	17
18	19	20 Rotary 5:30p Kay Parker Bldg.	21	22	23	24
25	26	27 5:30p Rotary Bluebird Rest	28	29	30 Trick or Treat Down Main- street 3:00pm	31

**Have an upcoming event that would interest our membership? Please call, fax or email us ASAP.**

TO:



MBACC Office  
 P.O. Box 606,  
 Machias, ME 04654  
 85 Main St., Suite 2  
 OPEN 10-3 M-F or by appointment  
 Telephone & fax (207) 255-4402  
 E-mail: info@machiaschamber.org

September 2009

\*\*Please let us know if your company or an employee is in the news: awards, promotions, new hires, community involvement, or any event you want to promote and we will put it in our newsletter. Next **deadline is September 25, 2009.** Email, call or mail to the chamber. Send photos as a jpg.



Many thanks to you our members. Please let us highlight your activities in our newsletter and email alerts. Call us with your information **October, 2009** Newsletter Deadline is **September 25, 2009.**